

Driving School Association of the Americas

2025 Annual Convention Santa Ana, California Agenda

Sunday, October 26, 2025		
Pre-Conference no-host a	ctivity: TBD	
	Monday, October 27, 2025	
8:30 am to Noon	DSAA Board Meeting – Santa Ana Room	
3 pm – 6 pm	Registration – Foyer	
3 pm – 3:30 pm	Exhibitor Orientation with Prince – Pacific Ballroom Laguna and La Jolla	
3:30 pm – 6 pm	Exhibitor Set Up – Pacific Ballroom Laguna and La Jolla	
6 pm – 6:30 pm	New Attendee Orientation – Pacific Ballroom Laguna and La Jolla	
6:30 pm – 8 pm	Opening Reception with Exhibitors- Pacific Ballroom Laguna and La Jolla	
Tuesday, October 28, 2025		
7 am	Breakfast – on your own	
8 am – 5:30 pm	Exhibits Open – Pacific Ballroom Laguna and La Jolla	
Seminars held in Pacific Ballroom – Newport & San Clemente		
	Holly Mandel, iMergence. The Improv Mindset for Greater Connection and	
	Communication: learn improv-based tools to improve listening, communication	
	and adaptability.	
	Jenny Turner, Open Road Driving School. This Car Runs On Love: Paving the	
	way for strong student-instructor relationships.	
10:20 – 10:50 am	Break with Exhibitors	
	Campbell McInally, Driveato. BTW Economics: Scale Your Way to Higher	
	Profits: Boost profitability for your BTW services. This session covers true cost	
	analysis, break-even calculation, applying economies of scale, and crafting	
	competitive pricing. Make informed decisions for fleet, instructors, and growth.	
Noon – 1:30 pm	Lunch with Exhibitors – Introductions of Exhibitors, Pacific Ballroom Laguna and La Jolla	
	Holly Mandel, iMergence. Try It, Use It, Own It: Practical Tools + An Interactive	
	Demonstration. Practice in applying principles of listening, communicating and adaptability.	
	Patrick Barrett, Driver Ed in a Box. Price Elasticity: Create awareness of options	
	for setting fees.	
	Carrie Mae Nelson, Booking Times. Al or Die: The Future of Driving School	
	Marketing and Operations. Your competition isn't just the school across	
	town—it's AI-powered platforms reshaping how students find and choose	
	services. This session will show you how to market to AI (yes, really), automate	
	your business processes, attract more students, and stay relevant in an	
	increasingly digital world. Walk away with actionable strategies and tools to	
	drive growth, save time, and dominate your market.	
6:30 pm	Meet in Lobby to carpool or walk to social event.	
7 pm – 9 pm	Social Event	
Wednesday, October 29, 2025		
7 am	Breakfast – on your own	



8 am – 5:30 pm	Exhibits Open – Pacific Ballroom Laguna and La Jolla
	Carrie Mae Nelson, Booking Times. Al in the Driver's Seat: Smarter Training
	for a New Generation: Discover how AI can revolutionize the way
	instructors engage, teach, and support students. From adaptive learning
	tools to real-time feedback and virtual simulations, this session will break
	down practical, instructor-friendly AI tools you can start using now to
	improve outcomes and keep learners motivated. No tech degree
	required—just curiosity and a desire to work smarter.
	Meghan Carter, Organizational Prevention Programs. MADD's Underage
	Substance Use and Impaired Driving Prevention Programs: MADD will share
	information on our underage substance use and impaired driving
	prevention programs to include Power of You(th) [®] (middle and high school
	students) and Power of Parents [®] (middle and high school parents / caring
	adults). These programs are offered at no charge to the community.
10:50 – 11:10 am	Break with Exhibitors
11:10 – Noon	Dr. Bill Van Tassel, AAA Foundation. Navigating the High Road: The Latest
	Research on Cannabis and Driving Impairment: Beyond THC Levels:
	Understanding Persistent Effects, Perceptual Discrepancies, and Policy
N 4.20	Implications.
Noon – 1:30 pm	Lunch with Exhibitors – Pacific Ballroom Laguna and La Jolla
1:30 pm – 2:20 pm	Ryan Turner, Open Road Driving School
2:30 pm – 3:20 pm	G. Amarbayar, Narnii Elch Driving School. From Nomadic Roads to Digital
	Highways: Mongolia's First Online Driver Theory Education System: Explore
	Mongolia's journey to deliver structured, accessible driver training through a
2:20 nm 4:20 nm	fully online theory system, sharing key insights and digital strategies.
3:30 pm – 4:20 pm 4:20 pm – 5:30 pm	Exhibits Open
6:30 pm – 9:30 pm	Awards Dinner Social – Dress to impress and pack those dancing shoes!
0.50 pm = 9.50 pm	
	Thursday, October 30, 2025
9:00 am – 9:50 am	Henning Mortensen, Bond Driving School Neuro-diverse clients
10:00 am – 11:30 am	